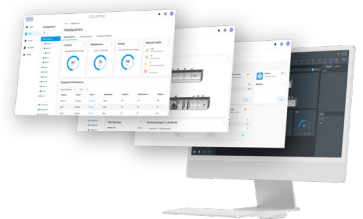


# Original Equipment Manufacturer (OEM) Solutions

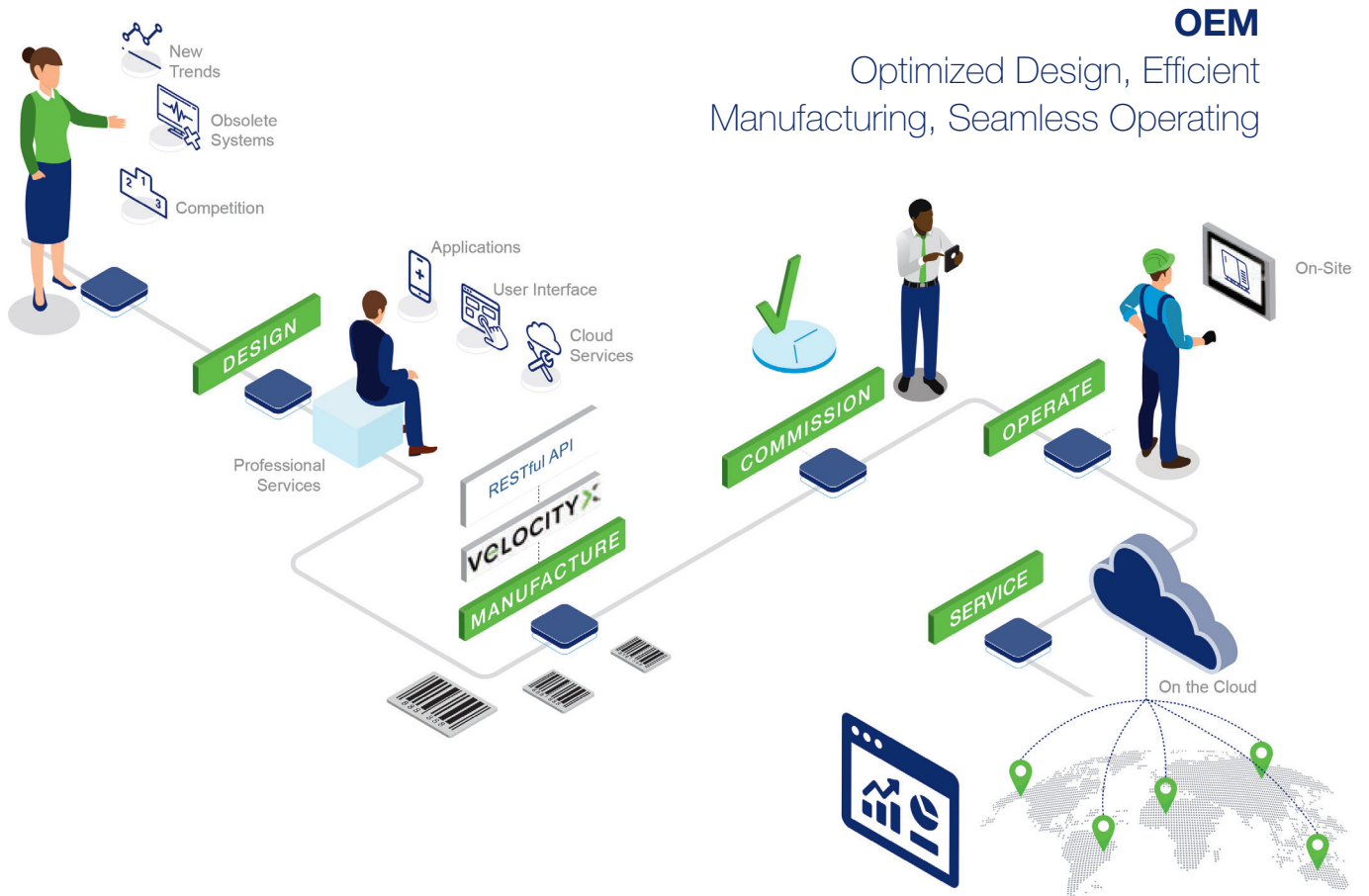
Your Digital Transformation Begins Now

## Cover All Stages of Your Equipment Life Cycle

- Optimize the total cost of ownership (TCO) of your equipment with products that are easy to program, install, commission and maintain.
  - Support the latest cyber security requirements based on industry standards (IP, BACnet, Modbus)
  - Save time on manufacturing with an efficient and flexible configuration process
  - Focus on your core competencies by outsourcing all or part of the application development to professional services
  - Support a wide range of use cases through a comprehensive range of industrial grade connected controllers and HMI
- Ensure the longest possible life for your equipment with control and visualization components that provide long-term support and market availability.
  - Update your equipment on premise or remotely
  - Prevent unauthorized accesses
- Develop profitable professional services, monitoring and preventative maintenance of your equipment fleet.
  - Extend your business by providing a complete solution to your customers by leveraging our cloud connected controllers' advanced features (RESTful API, Microsoft Azure IoT Hub connector)
  - Develop a cloud-based fleet management portal to easily connect and maintain your equipment



# Technology Alliance for Every Step of Your Equipment Life Cycle



## OEM

Optimized Design, Efficient Manufacturing, Seamless Operating

### DESIGN

- Reduce your design cost and optimize your process utilizing the latest technologies with proven pre-loaded, customizable applications based on industry standards and unique branding.
- Maximize your investment by teaming up with a leading solution provider to ensure you're working with the latest innovations.

### MANUFACTURE

- Save time on customizing equipment during manufacturing with an efficient and flexible configuration process.
- Lower manufacturing time with a bundled solution of controls and equipment thanks to an effective technology alliance.

### COMMISSION

- Offer an arrive alive experience with bundled solutions of controls and equipment using the latest technologies.
- Optimize field services with no programming needed. Commissioning configuration.
- Prevent unauthorized access to your equipment.
- Optimize installation process.

### OPERATE

- Develop profitable professional services, monitoring and preventative maintenance of your equipment fleet.
- Increase after-sales business with secured cloud connection available from any ECLYPSE controllers.

### SERVICE

- Simplify equipment support with consistent versioning of your install base.
- Update your equipment on-premise or remotely.